



## Company Overview

**Global Data Limited** is a China-Hong Kong based company and was incorporated in 1995. We have been co-operating with many organizations and corporations in China, to build up their technology foundations and to assist their technical developments.



**we help our partners  
to jump at  
the chance to access  
China market**

Serving enterprises in different industries throughout China and Hong Kong, Global Data delivers a range of computer systems and services to organizations from consultation, analysis, design, installation to on-going technical support. The Company is dedicated to provide a large range of skills and expertise to customers with prompt and efficient services.

We focus on organizations and SME markets instead of the retail and home markets; therefore our proposed solutions would be incorporated with professional components that result in a more stable and reliable system.

The success of Global Data attributed to our high-caliber staff, extensive product range and professional services. Besides our Hong Kong Office, we have sales and support offices in Beijing, Shanghai, Guangzhou and Shenzhen. These offices are managed and communicated effectively. Moreover, we have recruited talents from both Hong Kong and China who have wide exposure of the modern commercial market, as well as the Chinese commercial environment. Our offices are leaded and managed by experienced China experts and business managers who have close relationships with many local organizations & business units. With their professional knowledge, we believe they are capable to assist your development in technical field.

To deliver comprehensive service, our corporate member, **Global Integration Services Limited**, provides full range packaged solutions in Enterprise Resources Planning (ERP), Human Resources Management System (HRMS), Point Of Sales (POS), Network Management Tools and Application Development Tools. Besides, another corporate member, **Global Resources (E.S.) Limited** offers Executive Recruitment service.

## Product & Solution

### PC Product and Office Automation

Global Data offers a range of brand name products including servers, desktops, notebooks, printers, peripherals and related software of HP, IBM and Microsoft. You can find one-shop purchase on any computer related products in Global Data.

As a service oriented company, we provide not only hardware and software products to different kinds of enterprises, but also a series of support services including maintenance, equipment relocation as well as tailored-made training program.



installation, upgrading,

New computer product launches in each day. We keep in touch with latest market information and make suitable recommendations to our partners. We treasure long term partnership and not just consider it as one single product purchase.

Global Data also assists customers to set-up and to operate their offices in more efficient and effective way, we also provide consultancy service for general office needs such as office renovation, ventilation, lighting and other power supply, faxing and internet.



Global Data has extensive experience and has been installing phone systems for over 7 years. We help our partners to setup voice communication system with PABX or keyline telephone system.

An in-house traditional telephone switching system interconnects telephone extensions to each other, as well as to the outside telephone network. It may include functions such as least cost routing call forwarding, conference calling and call accounting. Customers may also consider to use IP Phone System as internal telephone system and connecting other branch office voice system.

We offer a total solution, with design and implement the best phone system for our partners. Global Data can install an integrated voice mail system or one that allows for not only voice mail but also email and fax capabilities from the voice mail platform.



## Product & Solution

### Network Integration

As a professional system integrator, we offer network analysis, design, installation and integration. Good networks should begin with good planning. We have years of firsthand experience in anticipating and preventing problems at the design stage. And we pay attention to every detail to ensure all installation and implementation runs smoothly.



Global Data is committed to delivering technology solutions that bring functionality and value to your organization. We specialize in the design and implementation of strategic network systems for businesses, educational institutions and government. Global Data's success is built on a commitment to your satisfaction and a consistently high level of technical expertise.

At Global Data, we work with many vendors and virtually all types of network products, including file server, network switch and router, storage area network, print server, network operating system, email solution, database, network analysis and management tools.

Global Data can help you design and install a network that meets your current and future needs. We are sure that you will find our friendly and knowledgeable staff ready to tackle any job you might have!

Today's network will not mean standalone network or LAN only. People can get information conveniently from interconnected networks. To achieve networks interconnected, We provide connectivity products like **Routers** and **Remote Dial-In Solutions** and security products. As a communication expert, customers can also find **Quality of Service (QoS)**, **Voice over IP (VoIP)** and Videoconferencing solution from Global Data.

Global Data's extensive experience in network design and installation has allowed us to become experts in the area of Network Security. We incorporate professional security practices into all of the networks we design. Our complete understanding of safe and secure network design, together with various **firewall**, **VPN**, **intrusion detection** and **anti-virus** products, Global Data will ensure that you have maximum protection on your data.



## Product & Solution

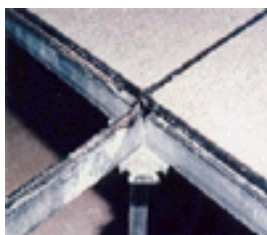
### Structural Cabling & Data Center Facilities

Global Data is committed to offer the most cost effective network infrastructure installation. We combine all the aspects of efficient cabling to accommodate your current needs while allowing for future growth. Our **structural cabling system** connects data and voice within office, floor, factory plant or campus, providing ease of administration.



Global Data adopts a turnkey approach which covers every critical step from site survey, system design, installation, project management, equipment commissioning, system maintenance and emergency standby service.

Every data center or computer room we design and build is of maximum reliability, security and best quality and is equipped with build-to-specification facilities and world class equipment which includes:



**Facilities Construction** – raised floor, fire-rated partitioning, ceiling and electrical and power distribution system.

**Power System** – uninterruptible power supply (UPS), and related power distribution system.



**Air Conditioning System** – computer room air conditioning units (CRAC), chiller system, fan coil and etc.

**Fire Extinguishing System** – FM200 gas system, dry pipe pre-action sprinkler system, and smoke detection devices.



**Security & Monitoring System** – access control, security cameras, water leak detector, battery monitoring system and facilities monitoring systems designed to monitor the operating mechanics of every piece of equipment.



## Service & Support

To maintain quality of our professionalism, we have a strong and well-qualified service team. Our engineers have qualification such as Cisco Certified Network Professionals (CCNP), Microsoft Certified System Engineers (MCSE), Certified Lotus Professional (CLP) and CommScope/Panduit Certified Cabling Installer. We have gained a sound reputation on technical support to our customers in China.



Our Customer Service Centers has invested substantially in depot repair facilities and engineer training. It also maintains different kinds of spare parts for prompt replacement of faulty parts. We also equipped a computerized service request log system, which record all the field service history. It helps to monitor and analyze service performance and provide periodic service summary reports to customer.

Besides hardware warranty service, we offer packaged service contracts to our customer for different areas of IT support.

### Technical Support Services

We offer outsourcing on-site support service to customers for tackling their technical problems. We investigate, diagnose and isolate problems; moreover, we suggest solutions according to customers' requests. Our technical support coverage includes software or system installation and upgrades. In addition, we provide dial-in helpdesk service for any telephone request.



### Hardware Maintenance Services

We provide tailor-made hardware maintenance service to fulfill customers' needs. Other than maintenance service for hardware that is out of warranty, we also have scheduled preventive maintenance, standby equipment and dedicated technical support service, in order that customers' computer equipment is stable and reliable.

### IT Helpdesk Services Outsourcing

Owing to change in market environment and grow of competitive pressures, organizations are encountering many managing problems such as the conflict between cost saving and quality of service. Outsourcing IT function is a feasible mean to tackle these problems. To fulfill customers' needs and enhance their competitive powers, we offer a series of services such as Helpdesk Engineer Service, Network Administration Outsourcing and Desktop Management Outsourcing.

## Service Coverage and Partners

With our service centers in China, we are now serving our customers in Beijing, Shanghai, Guangdong province and Shenzhen. Together with our service partners, Global Data extends our service arms to Dalian, Shengyang, Tianjin, Xian, Wuhan, Nanjing, Suzhou, Hangzhou, Chengdu, and Chongqing. Customer can request, monitor and follow service in different cities through single point of local contact. And enjoy same standard of support in different areas of China.



### Partners

We partnered with various leading companies and offer a comprehensive one-stop shopping service to our valuable customers.





## Customer References

**Global Data** provides services to foreign company in China since 1995. We understand the quality level of our customer expecting and we keep on improving ourselves to fulfill 100% customer satisfaction. We understand that the only way to keep our customer is delivering a 'quality of service'.

Following are our selected reference customers.

Accenture Company Limited	Leo Burnett Shanghai Advertising Co.,Ltd.
Adidas (Suzhou) Company Limited	Marsh Insurance & Risk Management Consultant
Adidas-Salomon International Sourcing Limited	Marvell Technology Group
AIA Company Limited	MetLife Insurance Co. Limited
AVIVA-COFCO Life Insurance Co., Ltd.	NCR Financial Equipment System
Allianz China Life Insurance Co., Ltd	Nike Inc
Australia and New Zealand Banking Group	Paul, Hastings, Janofsky & Walker
Bayer China	Prudential Life Insurance Company Ltd.
BP (China) Holding Limited	Roche Diagnostics Limited
CAMCO International Carbon Assets Consulting	SAATCHI& SAATCHI
Cambridge Silicon Radio Ltd.	Schering Plough (China) Ltd.
CAPPLE Pigments	Shanghai Novartis Trading Ltd.
Deloitte Touche Tohmatsu CPA	Shui On Lands Property
Ernst & Young Hua Ming CPA	Standard Life Assurance Company
Garden Foods (Dongguan) Ltd	Watson's Food & Beverage Co., Ltd
Generali China Insurance Co., Ltd	WPP Group / Ogilvy & Mather China
Guangzhou Termbray Circuit Board Company	Yum Group / Pizza Hut
Jebsen & Company Limited/Porsche China	Varian Medical Systems, Inc
KPMG Huazhen CPA	